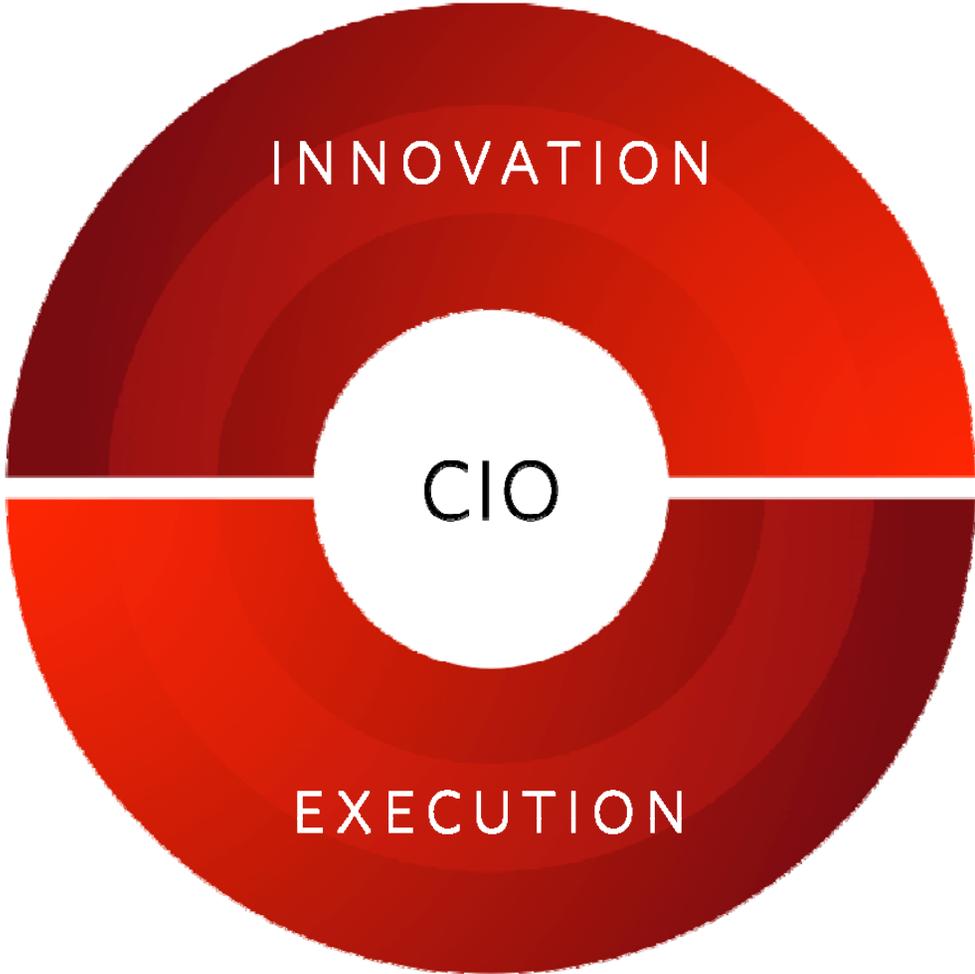


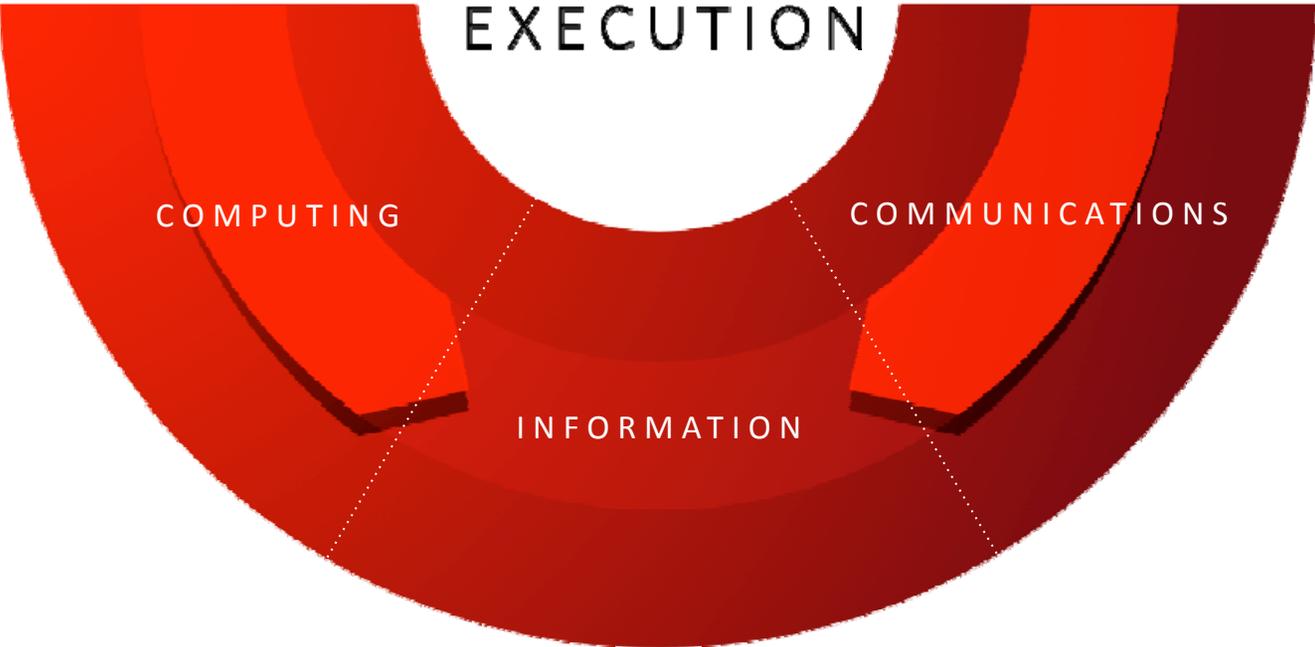
AN INTRODUCTION



Norm Laudermilch
Senior Vice President

@norm911
nlaudermilch@terremark.com



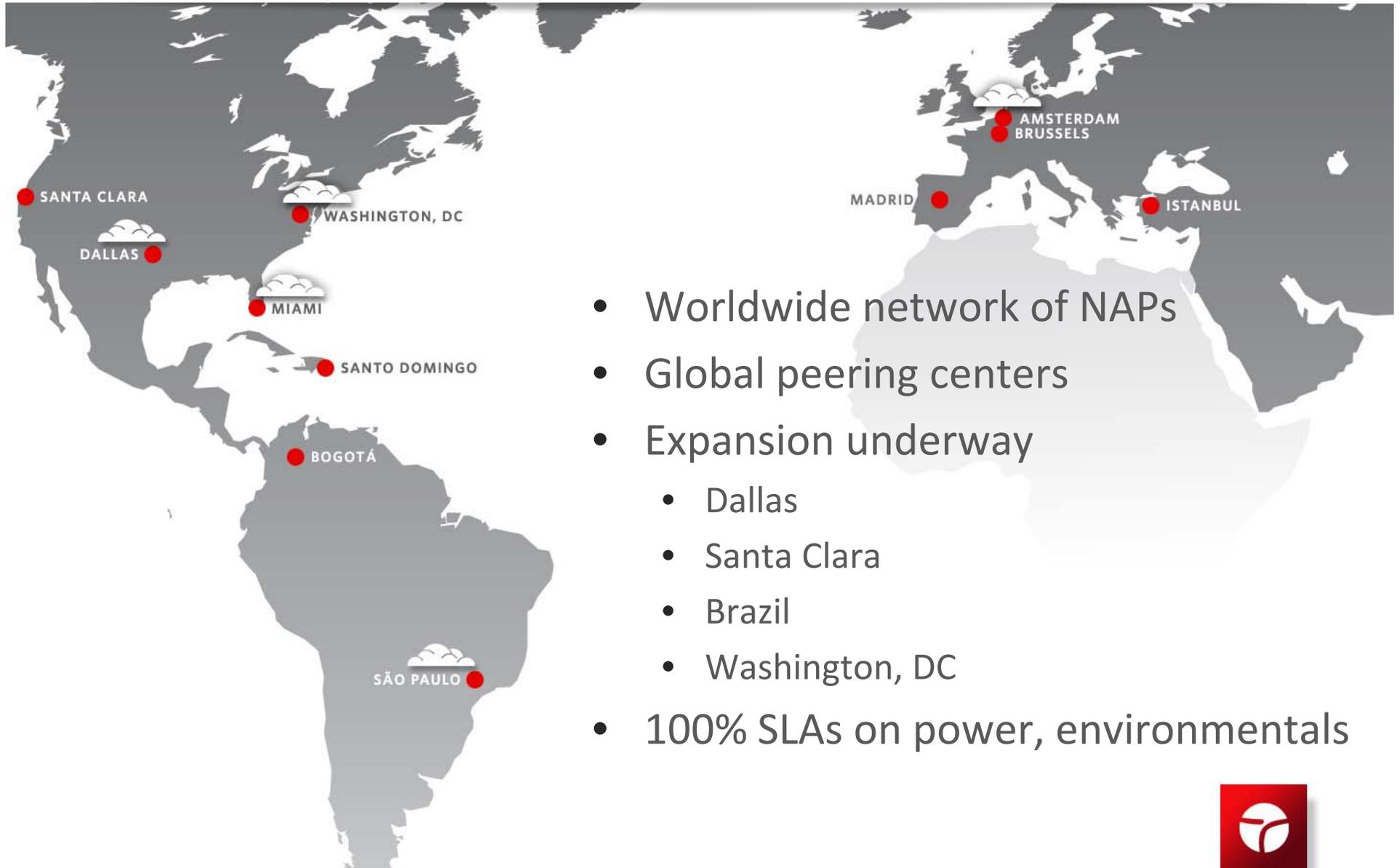




Computing



Global Network of NAPs



- Worldwide network of NAPs
- Global peering centers
- Expansion underway
 - Dallas
 - Santa Clara
 - Brazil
 - Washington, DC
- 100% SLAs on power, environmentalals



NAP of the Capital Region™



- 30 acre federal-grade campus
- Engineered to meet Uptime Institute Tier III standards
- Highest levels of physical security
- Office building with SCIF-compliant 150-seat auditorium



Cloud Computing



The Enterprise Cloud

Virtual Private Cloud

Private Compute Pools

Burst Mode

Private network integration

Role-based security

Federal Edition meets gov't standards for security, compliance



vCloud Express

Public Cloud

Leverages enterprise-class platform

Sign up with a credit card

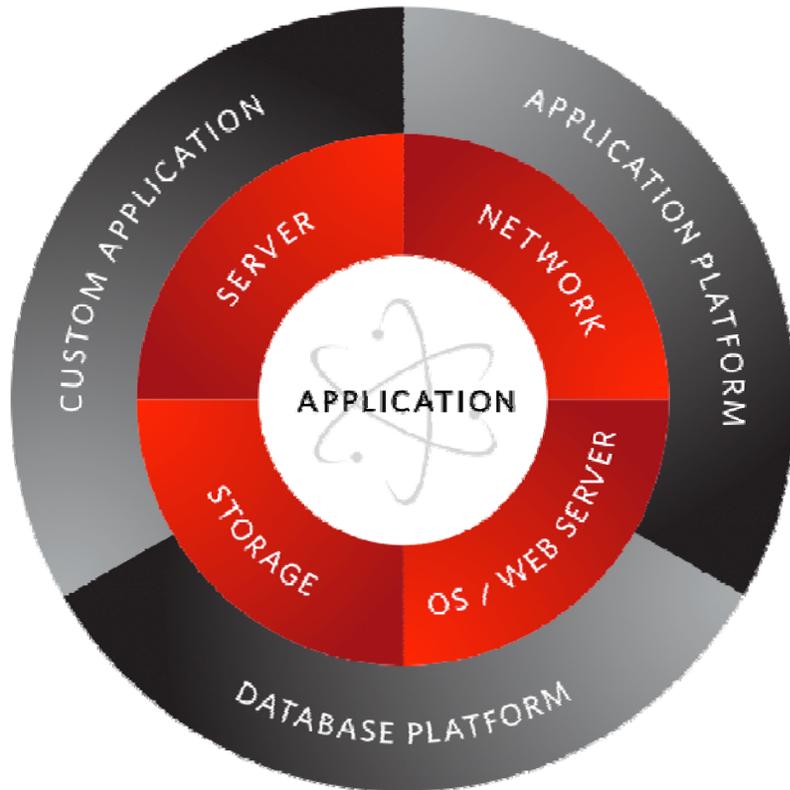
No minimums, no contracts

vCloud API compatible

Ideal test, development environment



Managed Hosting Services



Managed Hosting

- Powered by Infinistructure
- Managed OS, infrastructure
- Device-level SLAs

Highly Managed Hosting

- Database, middleware, application platform management
- Custom application support
- Custom application-level SLA
- Dedicated resources for specialized technologies

Professional Services

- Scalability testing
- Release management
- Migration services







160

NETWORK PROVIDERS



95%

INTERCONTINENTAL TRAFFIC
NORTH/SOUTH AMERICA



10,000

CROSS-CONNECTS



100%

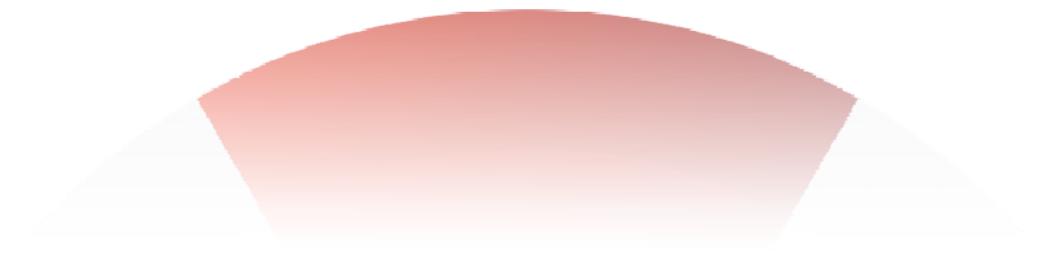
DOMESTIC TIER 1 BACKBONES

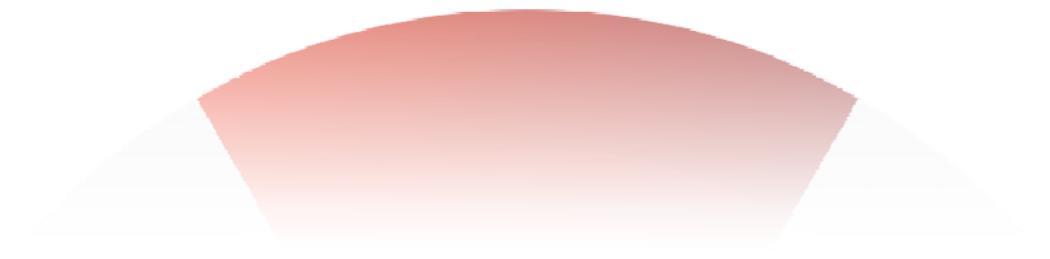


100%

TOP 5 CDN PROVIDERS







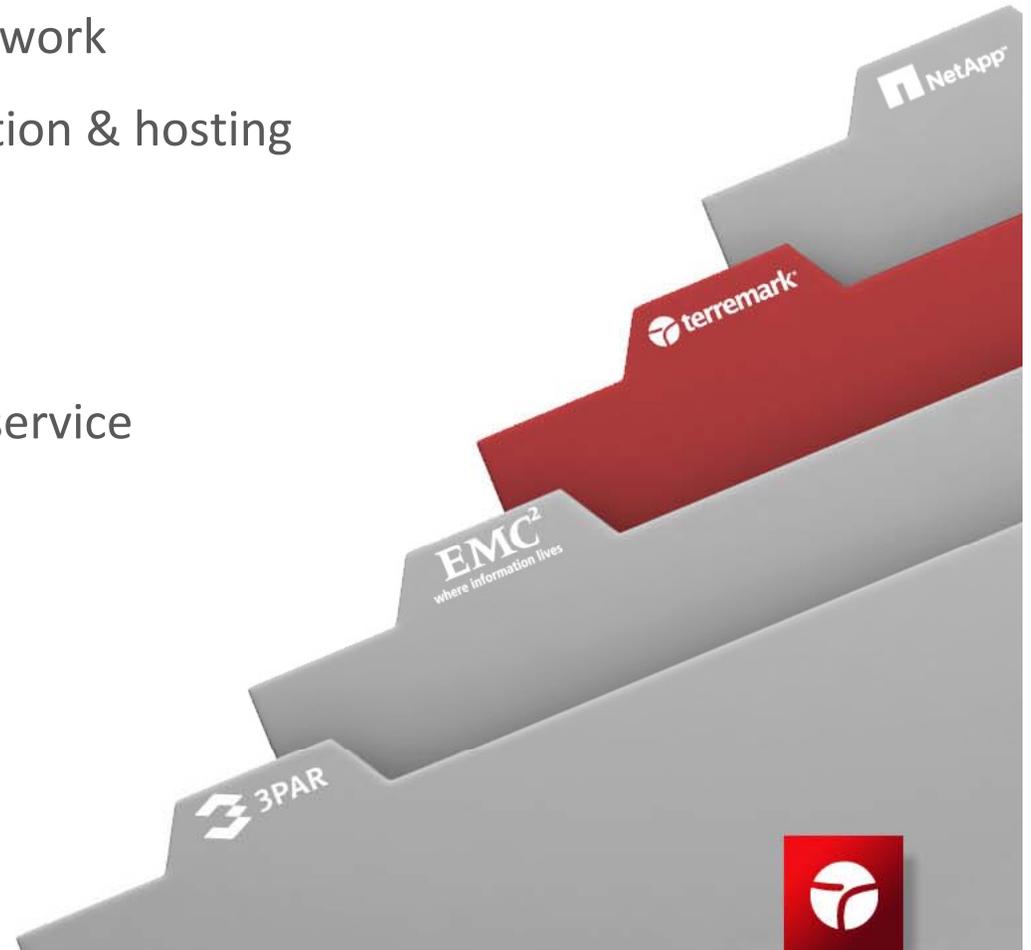
Managed Storage

Infinistructure Storage

- High-performance mass storage
- Fiber-attached Storage Area Network
- Extends utility storage to colocation & hosting
- 250GB & 1TB increments

Managed SAN

- Enterprise-class, fully managed service
- Storage snapshots
- Storage clones
- SAN-to-SAN replication
- 3PAR, EMC or NetApp solutions



Information Security

Managed Services

- Managed firewalls
- Intrusion Detection/Prevention
- Log Correlation
- Network Monitoring/Analysis
- Network Forensics
- Data Leak Detection/Prevention
- “SOC-In-A-Box”

Engagement Services

- Incident Response
- Digital Forensics
- Vulnerability Assessments
- Penetration Testing
- Compliance Support



Threat Intelligence

- Malware Analysis
- Threat Actor Monitoring
- Multi-Carrier Threat Trending
- Honeynets



Backup & Restore

- Tapeless, agentless online/offsite solution
- >99% backup success rate
- Local de-duplication for storage efficiency
- Multi-site redundancy
- Encryption up to AES-256 standards
- On-premise appliance speeds restores
- 95% restores at LAN speed
- On-premise or colocation solutions



Advanced Data Services

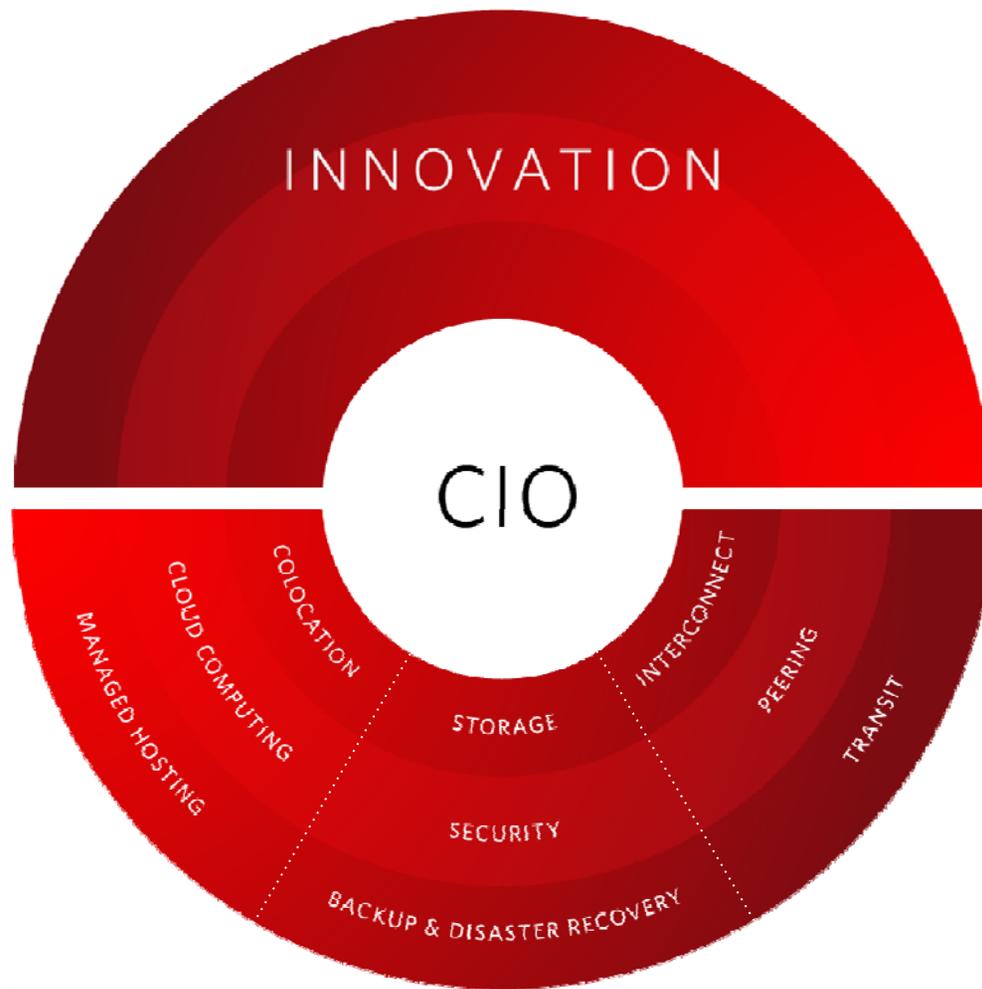
Virtualized Disaster Recovery

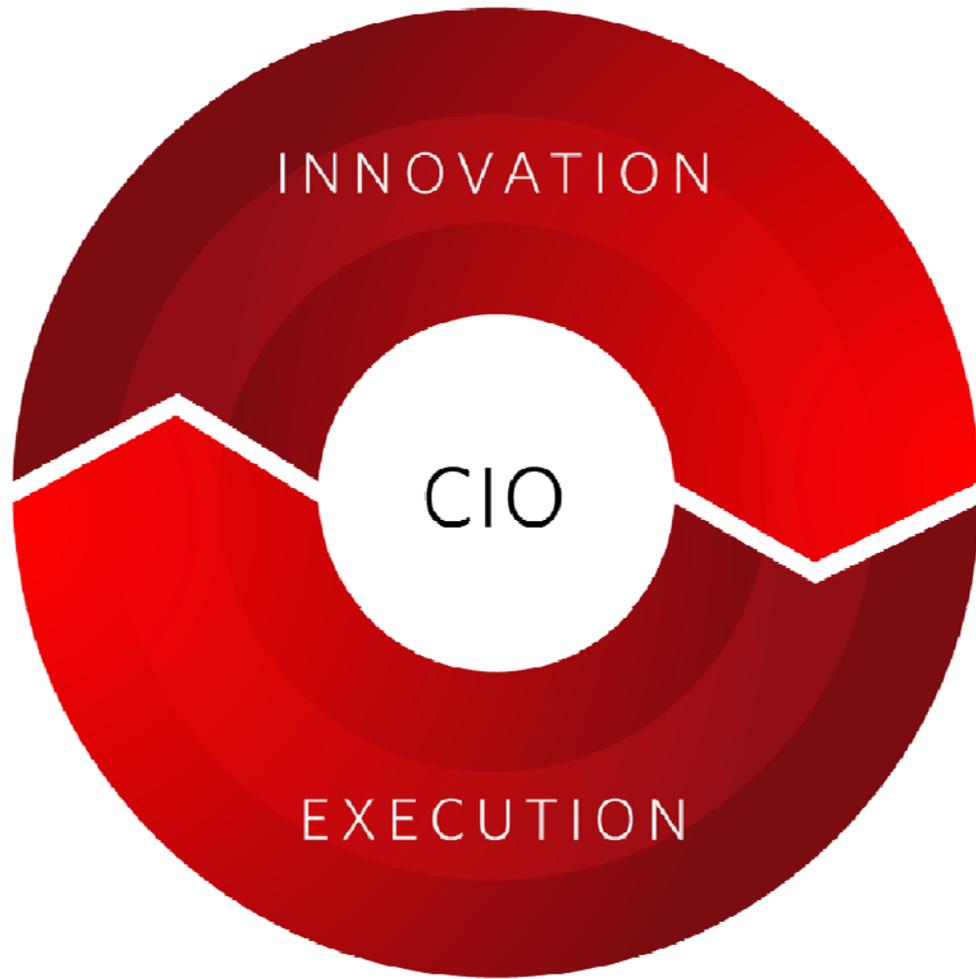
- VMware Virtualized architecture
- Cost-effective multi-tenancy solution
- Fully managed service
- Array or host-based replication solutions
- Support for VMware Site Recovery Manager
- RPO/RTO from seconds to hour

Data Management Services

- eDiscovery
- Enterprise Vault archiving services







Recent Growth in Culpeper

Existing Campus

- Started with one data center in June of 2008, we now have three
- Office building is complete, first customers already in
- Over one hundred customers
- Massive contributions to local area
- Staff has doubled

Expansion

- Recently acquired 27 additional acres
- Allows for additional 250,000sqft of data centers
- Allows for additional office building



Our Clients

Web 2.0



Enterprise



Federal Government / Public Sector



Carriers



Internet Infrastructure



Building in Culpeper

What draws a company like Terremark to Culpeper?

- Readily available power, modern power infrastructure
- Secure location
- Dense communications infrastructure
- Access to qualified staff pool

And then...

- A supportive community
- Proactive economic development organization
- Financial incentives



One Last Thing



WWW.TERREMARK.COM