

**Virginia Economic Development Partnership
Global Logistics Forum**

AGENDA

Wednesday, December 7, 2011

9:00 a.m. – 9:30 a.m. Check-In & Coffee – Troutman Sanders Building – Sanders Room, 15th Floor

9:30 a.m. – 12:00 p.m.

Welcome

*Warren Hammer, Global Logistics Manager
VEDP*

The Virginia Economic Development Partnership & Looking to the Future

*Martin Briley, President and CEO
Virginia Economic Development Partnership*

The Future of Trucking in Virginia: Interstate and Intermodal Strategies

*Randall Mullett, Vice President Government Relations and Public Affairs
Con-way*

Third-Party Warehousing Logistics: A Dynamic Industry of Growth & Opportunity

*Joel Anderson, President and CEO
International Warehouse Logistics Association (IWLA)*

12:00 p.m. – 1:15 p.m.

Lunch

Sponsored by CBRE of Virginia

CBRE

1:15 p.m. – 2:00 p.m.

The First Impressions – Are You Prospect Ready?

*Joseph Hines, Principal, Economic Development
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